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March 15, 2004

Dear Mr. Ekladyous:

We are pleased to hear that you share our company's concern about 15-passenger vans and have chosen to educate the public on the dangers of these vehicles through your science project. It is evident that you have put a great deal of time and effort into this project and are truly trying to make a difference.

As you may know, GuideOne Insurance launched a 15-passenger van educational campaign about two years ago. To help educate our policyholders about the dangers and encourage them to transition to safer vehicle options, GuideOne created a "Road to Safety – Recognizing the Dangers of 15-Passenger Vans" kit. In addition to educating our insurance policyholders, the campaign focused around building an overall public awareness about the issue.

While GuideOne will not be able to contribute any funds toward your cause at this time, I have included the educational kit referenced above, in hopes that it will provide you with additional resources to help further your project. GuideOne wishes you the best of luck and hopes that your efforts will continue to bring awareness to this important issue. Please keep us informed of your efforts as they progress.

Sincerely,

A handwritten signature in black ink that reads "Jan Beckstrom". The signature is fluid and includes a long horizontal flourish at the end.

Jan Beckstrom  
Executive Vice President